Overview

The General Motors Supplier Share Your Discount Program (The Program) provides eligible Participants (The Participant) residing in the United States with the opportunity to sponsor the purchase/lease of new or unused vehicles at The Program price at a participating dealer by a Sponsored Purchaser.

By purchasing or leasing a vehicle through The Program, the eligible GM Participant and Sponsored Purchaser acknowledge these Rules and Guidelines and agree to abide by them.

It is the responsibility of The Participant to know the rules of The Program as set forth in this document. Violations of these rules by any purchaser will result in sanctions against the eligible Participant.

The Program may be withdrawn at any time, and its terms are subject to change from time to time by General Motors. Final decisions in all matters relating to the interpretation of any rule or phrase of this activity rest solely with General Motors.

The Program cannot be applied to a prior purchase or lease.

Eligibility

Eligible Participants

This program is only available to:

1) Active employees of eligible GM supplier companies who reside in the U.S.
2) Active employees of eligible GM fleet and commercial companies who reside in the U.S.

Sponsored Purchaser Eligibility

Eligibility for this offer is extended to the individual bearing the authorization number.

The number of supplier discount authorizations that a qualified supplier employee can share is determined in two ways:

• Up to two (2) times per calendar year, when an eligible supplier employee purchases or leases a qualifying new GM vehicle under the GM Supplier Discount Program he/she will be granted the opportunity to pass on the GM Supplier Discount to one individual for up to one year after purchase or lease.

• Periodically, at GM’s sole discretion, eligible supplier employees may be granted a limited number of opportunities to pass on the GM Supplier Discount for a limited amount of time. The limitations of this program will be published when The Program is announced.

Program Rules

General Motors will conduct periodic audits to ensure the integrity of The Program.

General Motors reserves the right to audit dealership records and disqualify any sales that do not meet The Program guidelines. Any money improperly paid to any party based upon the dealers’ or Participants’ representations shall be charged back accordingly.

The sale of any vehicle purchase program authorization numbers, or other unauthorized use of such numbers, is prohibited. Participants (as defined in the Eligibility section) who violate this provision will be suspended from The Program for five (5) years per violation and will be required to repay the incentive monies. Subsequent violations of this rule may result in permanent suspension from The Program.
Authorization Numbers

Authorization numbers may not be sold or bartered. The Program is subject to audit and verification.

Eligibility Period

Authorization numbers are valid for 90 days toward the purchase or lease of an eligible vehicle at The Program price. To see a list of eligible vehicles, please visit gmsupplierdiscount.com and select “Vehicles” on the home page. Some models may have limited availability. Eligibility of GM vehicles may change at any time without notice.

Participants or Sponsored Purchasers must be eligible to participate throughout the entire purchase process; i.e., on the date the process is started through the date of vehicle delivery.

Retention

If purchasing or leasing a vehicle under The Program with cash or through a loan, ownership must be retained for at least six (6) months from the date of delivery of the vehicle.

It is prohibited under The Program to purchase/lease and register/title a vehicle and then surrender the vehicle for part or all of the required retention period to any other person.

**GM reserves the right to modify the retention rules at any time. Retention periods for some vehicles may be different than the retention period referenced in previous versions of the Rules and Guidelines.**

Titling Restrictions

A vehicle purchased/leased under The Program must be used for the personal, noncommercial use/transportation of the Sponsored Purchaser. In addition, it is prohibited under The Program to purchase/lease a vehicle for commercial use or to title in a business name.

Vehicles purchased under The Program must be registered, licensed, titled, insured and owned by the Sponsored Purchaser. Vehicles may also be titled in the name of a living trust that bears the name of the Sponsored Purchaser.

When it is necessary for financial reasons, vehicles may be co-titled in the name of a non-eligible person. In these cases, all of the following requirements apply:

1) The Sponsored Purchaser’s name must be the first name listed on the title
2) The Sponsored Purchaser’s name must be the first name listed on the registration
3) The Sponsored Purchaser’s name must be the first name listed on the financing documents

If any one of these requirements is not met, unless compliance is not possible under state law, the vehicle may not be co-titled in the name of a non-eligible person.

Inducements

Participants shall not solicit or accept money or discounts from dealers, other persons or other business entities, except GM-sponsored incentives, in connection with the sale of vehicles under The Program. **At no time should a Participant accept payment or other consideration from dealers for referrals.** Sponsored Purchasers may accept inducements of nominal value, up to $50, provided the inducements are offered to the general public and are noncash in nature, such as a free first oil change. This prohibition does not apply to a fuel fill if provided by the dealer at the time of delivery.

Pricing Sheet

Included in required paperwork at the dealership is the GM Vehicle Purchase Customer-Dealer Agreement and Pricing Sheet. This should be reviewed and, once complete, signed by the Sponsored Purchaser. They should NOT SIGN the agreement if it is blank or The Program price (price marked “SUPPLR”) from the invoice is not shown. If your Sponsored Purchaser has any questions or concerns regarding the purchase or lease, clarify them with the participating dealer BEFORE closing the transaction. The GM Vehicle Purchase Customer-Dealer Agreement and Pricing Sheet must be signed prior to the completion of the deal.
**Documentation Fees**

Dealers will be permitted to assess a maximum of $75 in documentation fees, except in these specific instances:

- A documentation fee is specified in the applicable state law;

OR

- Your dealership charges all customers the same documentation fee (excluding customers purchasing under the GM Employee, Military, Executive Referral and Dealership Employee Programs).

**Additional Information**

If the dealer you visit is not willing to sell you a vehicle through The Program, you may visit another GM Dealer. Dealer participation is voluntary.

Dealers are not required to participate in The Program. To determine a specific dealer’s willingness to sell vehicles under The Program, you must contact the dealer directly.

During the initial dealer inventory buildup when new models are introduced, and from time to time thereafter, it may be necessary for GM to restrict purchase under The Program on certain models. To see a list of eligible vehicles please go to gmsupplierdiscount.com and select “Vehicles” on the home page.

The Program does not constitute an agreement between GM and any purchaser for the purchase/lease of any vehicle at a specific price. However, by purchasing a vehicle through The Program, The Participant and Sponsored Purchaser acknowledge The Program’s Rules and Guidelines and agree to abide by the same Program Rules and Guidelines.

General Motors may unilaterally modify, change or withdraw The Program at any time.

Participants are required to report any unauthorized use immediately. Those who do not report any suspicious or unauthorized use of authorization numbers after they have been submitted on their behalf may be subject to the sanctions referenced in The Program Rules section.

**Compliance With Applicable Laws**

If any law or regulation is adopted or interpreted which, in GM’s opinion, prohibits or penalizes the implementation of The Program, GM may, in its sole discretion, cancel The Program or any order submitted pursuant to The Program without any further obligation and without any liability to either the dealer or The Participant. GENERAL MOTORS TERMS AND CONDITIONS CANNOT BE MODIFIED BY ANYONE OTHER THAN GENERAL MOTORS.

GM-SDP (Rev. 2/19/19)